

Message Text

LIMITED OFFICIAL USE

PAGE 01 SAN SA 00464 042146Z

62

ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 RSC-01 /015 W
----- 025891

R 042001Z FEB 75
FM AMEMBASSY SAN SALVADOR
TO SECSTATE WASHDC 7345

LIMITED OFFICIAL USE SAN SALVADOR 0464

STADIS//////////

E.O. 11652: N/A
TAGS: BTIO, ETEL, ES
SUBJECT: COMMERCIAL SALES OPPORTUNITY

REF: (A) SAN SALVADOR 4773, 1974

- (B) STATE 019224
- (C) SAN SALVADOR 0367
- (D) STATE 022950

1. ANTEL BEGAN INTENSIVE DISCUSSIONS ON 18 FEB 75 OF OFFER FROM ANOTHER US COMPANY FOR EQUIPMENT DISCUSSED IN REF A. GOL. GARCIA DOES NOT WISH TO RECEIVE ALTERNATE OFFERS UNLESS AND UNTIL A DECISION ON THIS PRIOR OFFER HAS BEEN REACHED. HE THEREFORE HAS ASKED THAT SCHRINGER AND MCLAUGHLIN NOT RPT NOT CALL ON HIM AT THIS TIME.

2. SHOULD PENDING OFFER NOT BE ACCEPTED OR SHOULD ANTEL DECIDE TO ENTERTAIN COMPETITIVE OFFERS WE WILL ADVISE DEPARTMENT.

3. FYI ONLY, NOT FOR RELEASE TO COMPETITORS, COMPANY INVOLVED IS MOTORONA. WE HAVE NO DETAILS OF THEIR OFFER BUT COL. GARCIA SEEMS ESPECIALLY ATTRACTED TO ITS TERMS.

CAMPBELL

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NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 04 FEB 1975
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
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From: SAN SALVADOR
Handling Restrictions: n/a
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ISecure: 1
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Original Handling Restrictions: STADIS
Original Previous Classification: n/a
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Reference: 75 SAN SALVADOR 4773, 75 1974
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 09 SEP 2003
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Review Exemptions: n/a
Review History: RELEASED <09 SEP 2003 by BoyleJA>; APPROVED <10 NOV 2003 by GolinoFR>
Review Markings:

Margaret P. Grafeld
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05 JUL 2006

Review Media Identifier:
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Review Release Event: n/a
Review Transfer Date:
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Secure: OPEN
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Subject: COMMERCIAL SALES OPPORTUNITY
TAGS: BTIO, ES, COLLINS RADIO CO
To: STATE
Type: TE
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